

ASTC Online Guide

Certificate of Registration For Enrolled User

<http://astconline.edu.au>



**AUSTRALIAN
SALESMASTERS
TRAINING COMPANY**
don't blame them...TRAIN THEM!

ASTC Online

astconline.edu.au

Search


Log In

Click here

ASTC Online

Search courses

ANNOUNCEMENTS undefined



ASTC Online: Log in to the site

astconline.edu.au/login/index.php

Log In

AUSTRALIAN SALESMASTERS TRAINING CO
RTO#6854 don't blame them...TRAIN THEM!

ASTC Online

Search courses

Log in

Username

Password

Remember username

[Forgotten your username or password?](#)

Cookies must be enabled in your browser

Is this your first time here?

For full access to this site, you first need to create an account.

Click Log in



AUSTRALIAN
SALESMASTERS
TRAINING CO
don't blame them...TRAIN THEM!

ASTC Online

Home

Dashboard

Events

My Courses

Body Language Magic

ANNOUNCEMENTS



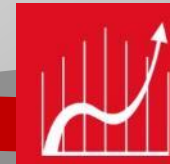
Body Language Magic

Course >

astconline.edu.au/course/view.php?id=

Click here

Click here



AUSTRALIAN
SALESMASTERS
TRAINING COMPANY
don't blame them...TRAIN THEM!

Course: Certificate of Registrat...

astconline.edu.au/course/view.php?id=18#

Messages

AUSTRALIAN SALESMASTERS TRAINING CO
RTO #6854
don't blame them... TRAIN THEM!

Home Dashboard My Courses

Real Estate > NSW > Certificate of Registration > RENSWCORSQP > General > M1: CPPDSM4080A - Work in the Real Estate Industry

Registration

M1: CPPDSM4080A - Workbook - Work in the Real Estate Industry

This unit of competency specifies the outcomes, skills and knowledge required to work ethically and effectively in a real estate agency, within the legislative and regulatory framework within which real estate agencies operate.

M1: CPPDSM4080A - Workbook - Work in the Real Estate Industry

You can download this workbook in PDF format.

AT2 - CPPDSM4080A - Workbook - Work in the Real Estate Industry

M2: CPPDSM4007A - Workbook - Identify Legal Requirements for Real Estate Agents

This module is designed to support the training of real estate agents and real estate representatives by providing the licensing requirements for persons engaged in real estate activities.

M2: CPPDSM4007A - Workbook - Identify Legal Requirements for Real Estate Agents

You can download this workbook in PDF format.

AT2 - CPPDSM4007A - Workbook - Identify Legal Requirements for Real Estate Agents

Click here to read material

Click here to download PDF version

Home Dashboard Events My Courses This course

Real Estate > NSW > Certificate of Registration > RENSWCORSQP > General > M1: CPPDSM4080A - Work in the Real Estate Industry

Table of contents

1 Element 1: Develop knowledge of estate agency operations

- 1.1 Working in the Property Industry
- 1.2 Real Estate Dictionary
- 1.3 REAL ESTATE AGENCIES
- 1.4 Organisational Structure
- 1.5 Roles and Responsibilities of Key Personnel
- 1.6 Major Duties of a Salesperson


2 Element 2: Interpret and comply with legislative and agency requirements.

- 2.1 THE REAL ESTATE AGENT
- 2.2 Categories of Licences
- 2.3 Contractual and Fiduciary Obligations of an Agent
- 2.4 The Agency Business Plan - The Role of Revenue; Fees and Commissions.
- 2.5 Trust Accounts
- 2.6 Legislative Requirements and Consumer Protection
- 2.7 Codes of Conduct
- 2.8 Consumer Protection
- 2.9 Real Estate Agents

M1: CPPDSM4080A - Work in the Real Estate Industry

1 Element 1: Develop knowledge of estate agency operations

Element 1: Develop knowledge of estate agency operations



To navigate you can click on navigation panel on the left or click left/right arrow on the right

Course: Certificate of Registrat... X +

astconline.edu.au/course/view.php?id=18

Messages

AUSTRALIAN SALESMASTERS TRAINING CO
RTO#6854 don't blame them...TRAIN THEM!

Certificate of Registration

Home Dashboard Events My Courses

Real Estate > NSW > Certificate of Registration > RENSWCORSPQ

Registration Form

M1: CPPDSM4080A - Work in the Real Estate Industry

This unit of competency specifies the knowledge and skills required to work ethically and effectively in a real estate business. This includes understanding legislative and regulatory frameworks within which the industry operates.

The unit may form part of a course of study that includes requirements for performance activities.

This unit of competency is designed to provide the foundational knowledge and skills to enable a student to have an awareness of the legislative and regulatory framework within which the industry operates, understand the legal and ethical requirements, and identify those performance activities associated with the property industry.

AT2 - CPPDSM4080A

M2: CPPDSM4007A - Identify Legal Requirements

This module is designed to support the knowledge and skills of real estate agents and real estate representatives.

Real Estate > NSW > Certificate of Registration > RENSWCORSPQ > General > AT2 - CPPDSM4080A

Administration

AT2 - CPPDSM4080A

AT2 - CPPDSM4080A Work in the Real Estate Industry

Grading method: Highest grade

Click here to start assessment → **Attempt quiz now**

Home Dashboard Events My Courses This course

Real Estate > NSW > Certificate of Registration > RENSWCORSPQ > General > AT2 - CPPDSM4080A

Quiz navigation

Question 1

1.00

Flag question

Type your answer here

This is question

Click here to submit your assessment

Finish attempt ...

Next page

Once you complete your assessment (AT1, AT2, AT3) and trainer/assessor marks your assessment (competent), we will process your certificate within 7-10 business days.

AUSTRALIAN SALESMASTERS TRAINING COMPANY
don't blame them...TRAIN THEM!



THANK YOU!

**If you need help in accessing ASTC Online,
please contact ☎ 9700 9333 ext:119
or email to ✉ elarning@astc.edu.au**



**AUSTRALIAN
SALESMASTERS
TRAINING COMPANY**
don't blame them...**TRAIN THEM!**