AUSTRALIAN SALESMASTERS TRAINING CO den't blame them...TRAIN THEM!

Course Schedule 2016 Intake Commencement date for March

Qualification: CPP50307 Diploma of Property Services (Agency Management)

Course of Study: Diploma of Property Services (Agency Management) GROUP 5

Duration: 12 Months

Delivery Modes: eLearning, Correspondence and Blended

* This course is made up of 6 Units of Study

	Churchanne	Unit Of		Administrative	Comm.	Census	Comp.	Unit	Tuition	FFTCI
Unit of Study	Clusters	Competency CPPDSM4007A	Unit Description Identify legal and ethical requirements of property management to complete agency work	Date	Date	Date	Date	Hours	Fee	EFTSL
		CPPDSM4009B	Interpret legislation to complete agency work							
	Cluster 1	CPPDSM4015B	Minimize agency and consumer risk	-	07/03/16	18/03/16	01/05/16	145	\$1700	20
Part 1 DPS-5/1		CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work							.20
		CPPDSM4080A	Work in the real estate industry							
		CPPDSM5018A	Ensure a safe workplace in the property industry							
		CPPDSM4017A	Negotiate effectively in property transactions							
	Cluster 2	BSBMGT502B	Manage people performance	02/03/16 	02/05/16	16/05/16	03/07/16	275		
		CPPDSM4005A	Establish and build client-agency relationships							
Part 2		BSBMGT605B	Provide leadership across the organization						\$1700	.24
DPS-5/2		CPPDSM4056A	Manage conflict and disputes in the property industry							
		BSBLED401A	Develop teams and individuals							
Part 3	Cluster 3	CPPDSM4018A	Prepare and present property reports		04/07/16	18/07/16	04/09/16	70	¢1700	.08
DPS-5/3	cluster 5	CPPDSM4003A	Appraise property					70	\$1700	.08
		CPPDSM4011A	List property for lease							
Part 4 DPS-5/4	Cluster 4	CPPDSM4012A	List property for sale		05/09/16	19/09/16	06/11/16	60		
		CPPDSM4013A	Market property for lease						\$1700	.08
		CPPDSM4014A	Market property for sale							

 Doc ID: 2016 VET FEE-HELP Course schedule_CPP50307 Group 5-6 March
 Date: 02/10/2015

 Developed by: JJeffery
 Approved by: DJackson
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Course Schedule



2016 Intake Commencement date for March

Part 5 DPS-5/5	Cluster 5	CPPDSM4022A	Sell and finalize the sale of property by private treaty							
		CPPDSM4010A	Lease property							
		CPPDSM4016A	Monitor and manage lease or tenancy agreement		07/11/16	21/11/16	08/01/17	170	\$1700	.22
		CPPDSM4019A	Prepare for auction							
		CPPDSM4004A	Conduct auction							
	Cluster 6	BSBSMB406A	Manage small business finances							
Part 6		BSBRKG304B	Maintain business records		09/01/17	20/01/17	05/03/17	140	\$1500	.18
DPS-5/6		CPPDSM4006A	Establish and manage agency trust accounts							
							Total Hours:	860	\$ 10,000	1.0

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Course Schedule 2016 Intake Commencement date for March

Qualification: CPP50307 Diploma of Property Services (Agency Management)

Course of Study: Diploma of Property Services (Agency Management) GROUP 6

Duration: 12 Months

Delivery Modes: eLearning, Correspondence and Blended

* This course is made up of 6 Units of Study

Unit of Study	Clusters	Unit Of Competency	Unit Description	Administrative Date	Comm. Date	Census Date	Comp. Date	Unit Hours	Tuition Fee	EFTSL
		CPPDSM4007A	Identify legal and ethical requirements of property management to complete agency work							
		CPPDSM4009B	Interpret legislation to complete agency work							
	Cluster 1	CPPDSM4015B	Minimize agency and consumer risk	-	21/03/16	01/04/16	15/05/16	145	\$1700	.20
Part 1 DPS-6/1		CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work							.20
		CPPDSM4080A	Work in the real estate industry							
		CPPDSM5018A	Ensure a safe workplace in the property industry							
	Cluster 2	CPPDSM4017A	Negotiate effectively in property transactions	16/03/16	16/05/16	30/05/16	17/07/16	275		
		BSBMGT502B	Manage people performance							
		CPPDSM4005A	Establish and build client-agency relationships							
Part 2		BSBMGT605B	Provide leadership across the organization						\$1700	.24
DPS-6/2		CPPDSM4056A	Manage conflict and disputes in the property industry							
		BSBLED401A	Develop teams and individuals							
Part 3	Cluster 3	CPPDSM4018A	Prepare and present property reports		18/07/16	01/08/16	18/09/16	70	\$1700	.08
DPS-6/3	cluster 5	CPPDSM4003A	Appraise property		18/07/10					.08
		CPPDSM4011A	List property for lease							
Part 4 DPS-6/4	Cluster 4	CPPDSM4012A	List property for sale		19/09/16	03/10/16	20/11/16	60		
		CPPDSM4013A	Market property for lease						\$1700	.08
		CPPDSM4014A	Market property for sale							

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Course Schedule



2016 Intake Commencement date for March

Part 5 DPS-6/5	Cluster 5	CPPDSM4022A	Sell and finalize the sale of property by private treaty		21/11/16	05/12/17	22/01/17	170	\$1700	
		CPPDSM4010A	Lease property							
		CPPDSM4016A	Monitor and manage lease or tenancy agreement							.22
		CPPDSM4019A	Prepare for auction							
		CPPDSM4004A	Conduct auction							
	Cluster 6	BSBSMB406A	Manage small business finances		23/01/17	03/02/17	19/03/17		\$1500	
Part 6		BSBRKG304B	Maintain business records					140		.18
DPS-6/6		CPPDSM4006A	Establish and manage agency trust accounts							
	•	•			•	•	Total Hours:	860	\$ 10,000	1.0