VET FEE-HELP
Course Schedule
2016 Intake Commencement date for June

AUSTRALIAN SALESMASTERS TRAINING CO
RTO#6854   don't blame them...TRAIN THEM!

Qualification: CPP50307 Diploma of Property Services (Agency Management)
Course of Study: Diploma of Property Services (Agency Management) GROUP 11
Duration: 12 Months
Delivery Modes: eLearning, Correspondence and Blended
* This course is made up of 6 Units of Study

Unit of Study	Clusters	Unit Of Competency	Unit Description	Administrative Date	Comm. Date	Census Date	Comp. Date	Unit Hours	Tuition Fee	EFTSL
Part 1 DPS-11/1	Cluster 1	CPPDSM4007A	Identify legal and ethical requirements of property management to complete agency work		06/06/16	16/06/16	30/07/16	145	$1700	.20
		CPPDSM4009B	Interpret legislation to complete agency work							
		CPPDSM4015B	Minimize agency and consumer risk							
		CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work							
		CPPDSM4080A	Work in the real estate industry							
		CPPDSM5018A	Ensure a safe workplace in the property industry							
Part 2 DPS-11/2	Cluster 2	CPPDSM4017A	Negotiate effectively in property transactions	01/06/16	01/08/16	15/08/16	02/10/16	275	$1700	.24
		BSBMGT502B	Manage people performance							
		CPPDSM4005A	Establish and build client-agency relationships							
		BSBMGT605B	Provide leadership across the organization							
		CPPDSM4056A	Manage conflict and disputes in the property industry							
		BSBLED401A	Develop teams and individuals							
Part 3 DPS-11/3	Cluster 3	CPPDSM4018A	Prepare and present property reports		03/10/16	17/10/16	04/12/16	70	$1700	.08
		CPPDSM4003A	Appraise property							
Part 4 DPS-11/4	Cluster 4	CPPDSM4011A	List property for lease		05/12/16	19/12/16	05/02/17	60	$1700	.08
		CPPDSM4012A	List property for sale							
		CPPDSM4013A	Market property for lease							
		CPPDSM4014A	Market property for sale							

Doc ID: 2016 VET FEE-HELP Course schedule_ CPP50307 Group 11-12 June
Developed by: JJeffery   Approved by: DJackson
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Part 5 DPS-11/5	**Cluster 5**	CPPDSM4022A	Sell and finalize the sale of property by private treaty		06/02/17	**17/02/17**	02/04/17	170	$1700	.22
		CPPDSM4010A	Lease property							
		CPPDSM4016A	Monitor and manage lease or tenancy agreement							
		CPPDSM4019A	Prepare for auction							
		CPPDSM4004A	Conduct auction							
Part 6 DPS-11/6	**Cluster 6**	BSBSMB406A	Manage small business finances		03/04/17	**17/04/17**	04/06/17	140	$1500	.18
		BSBRKG304B	Maintain business records							
		CPPDSM4006A	Establish and manage agency trust accounts							
							Total Hours:	860	$ 10,000	1.0

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VET FEE-HELP
Course Schedule
2016 Intake Commencement date for June

Qualification: CPP50307 Diploma of Property Services (Agency Management)
Course of Study: Diploma of Property Services (Agency Management) GROUP 12
Duration: 12 Months
Delivery Modes: eLearning, Correspondence and Blended
* This course is made up of 6 Units of Study

Unit of Study	Clusters	Unit Of Competency	Unit Description	Administrative Date	Comm. Date	Census Date	Comp. Date	Unit Hours	Tuition Fee	EFTSL
Part 1 DPS-12/1	**Cluster 1**	CPPDSM4007A	Identify legal and ethical requirements of property management to complete agency work		20/06/16	**01/07/16**	14/08/16	145	$1700	.20
		CPPDSM4009B	Interpret legislation to complete agency work							
		CPPDSM4015B	Minimize agency and consumer risk							
		CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work							
		CPPDSM4080A	Work in the real estate industry							
		CPPDSM5018A	Ensure a safe workplace in the property industry							
Part 2 DPS-12/2	**Cluster 2**	CPPDSM4017A	Negotiate effectively in property transactions	**15/06/16**	15/08/16	**29/08/16**	16/10/16	275	$1700	.24
		BSBMGT502B	Manage people performance							
		CPPDSM4005A	Establish and build client-agency relationships							
		BSBMGT605B	Provide leadership across the organization							
		CPPDSM4056A	Manage conflict and disputes in the property industry							
		BSBLED401A	Develop teams and individuals							
Part 3 DPS-12/3	**Cluster 3**	CPPDSM4018A	Prepare and present property reports		17/10/16	**31/10/16**	18/12/16	70	$1700	.08
		CPPDSM4003A	Appraise property							
Part 4 DPS-12/4	**Cluster 4**	CPPDSM4011A	List property for lease		19/12/16	**02/01/17**	19/02/17	60	$1700	.08
		CPPDSM4012A	List property for sale							
		CPPDSM4013A	Market property for lease							
		CPPDSM4014A	Market property for sale							

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Part	Cluster	Code	Unit		Start	Census	End	Hours	Fee	EFTSL
Part 5 DPS-12/5	**Cluster 5**	CPPDSM4022A	Sell and finalize the sale of property by private treaty		20/02/17	**03/03/17**	16/04/17	170	$1700	.22
		CPPDSM4010A	Lease property							
		CPPDSM4016A	Monitor and manage lease or tenancy agreement							
		CPPDSM4019A	Prepare for auction							
		CPPDSM4004A	Conduct auction							
Part 6 DPS-12/6	**Cluster 6**	BSBSMB406A	Manage small business finances		17/04/17	**01/05/17**	18/06/17	140	$1500	.18
		BSBRKG304B	Maintain business records							
		CPPDSM4006A	Establish and manage agency trust accounts							
							Total Hours:	860	$ 10,000	1.0

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